

# NAIFA-Indiana Annual Meeting and Summit 2022 - AGENDA

**Tuesday, August 30, 2022** – All sessions are at the **Renaissance Hotel** EXCEPT the Golf Outing

**Golf Outing – Golf Club of Indiana** - 8:00a – 3:00p

**Reception – Renaissance - Great Room** - 6:00p - 7:00p      Welcome Reception

**Banquet – Renaissance - Carmel IV, V & VI** - 7:00p - 9:30p    Jack Peckinpaugh Assoc. of the Year Award  
Banquet - *Join us as we celebrate and honor the 2022 Jack Peckinpaugh Associate of the Year* –

**Wednesday, August 31, 2022 – Renaissance - Carmel IV, V & VI**

## **Annual Meeting – Carmel IV, V & VI**

7:30a - 8:30a    Registration (Great Room) / Breakfast (Carmel IV, V & VI)

8:00a-9:00a    Annual Meeting & Voting Certification

9:00a-9:15a    Visit Sponsors and Exhibitors – Carmel I, II & III

9:15a-9:30a    Welcome and Introduction

9:30a-10:30a    *"The Extra 'Ordinary' - The little things that make the difference"*  
Speaker - **Christopher Gandy, LACP**, Midwest Legacy Group, LLC  
(1 hr Insurance CE pending, 1 hr CFP® & CLE CE **approved**)

10:30a-11:00a    Visit with Sponsors and Exhibitors

11:00a-12:00p    *"Roth Conversion Strategies"*  
Speaker - **Jim Silbernagel, CFP, CEPS, LACP, LUTCF**, Real Wealth Marketing  
(1 hr Insurance, CFP® & CLE CE **approved**)

12:00p-12:30p    Visit with Sponsors and Exhibitors

12:30p-2:00p    Lunch & Speaker - *"Why Life Insurance?"*  
Speaker - **Van Mueller, LUTCF, LACP**, WestPoint Financial Group  
(1.5 hrs Insurance CE pending, 1.5 hrs CFP® & CLE CE **approved**)

2:00p-2:30p    Dessert and Visit with Exhibitors

2:30p-3:30p    *"Dynamics of Taxation and Home Equity Management"*  
Speaker - **Harlan Accola, CRPM**, Fairway Independent Mortgage Corporation  
(1 hr Insurance CE pending, 1 hr CFP® & CLE CE **approved**)

3:30p-4:00p    Wrap-up / Door Prizes (*must be present to win*)