

CLARIFICATION OF THE REQUIREMENT FOR THREE (3) HOURS OF ETHICS FOR PRODUCERS HOLDING LIFE, HEALTH, VARIABLE LIFE AND VARIABLE ANNUITY QUALIFICATIONS

The continuing education requirement for residents who hold licenses with life, health, variable life and variable annuity qualifications has changed. Three (3) of the twenty four (24) hours of continuing education must be related to ethical practices in the marketing and sale of life, health, or annuity insurance products.

For clarification, the legislative change in Indiana Code IC 27-1-15.7-2(a) is not intended to be imposed in the middle of a producer's renewal period and therefore producers will not be required to obtain the ethics requirement before they renew the next time. The ethics requirement applies to renewal periods that will start after July 2014. During this subsequent renewal period producer's will need to complete this ethics requirement before the end of that renewal period.

We have not placed a specific completion date as Indiana producers are still transitioning to birth month renewals. Going forward the ethics requirement will be required as part of the twenty four hours of continuing education every renewal period. An insurance producer with qualifications in more than one line of authority will not be required to complete more than 24 hours of credit to renew the license. IC 27-1-15.7-2(a) and (e). Producers taking 3 hours of ethics as part of their CFP certification renewal will be compliant with this new requirement.

Continuing education providers of ethics courses should be reviewing their course content to ensure compliance with the legislative requirement. A syllabus will not be provided by the Department.

Questions regarding this Bulletin should be directed to Chet Pietras, Deputy Commissioner, Agent Licensing Division at 317-234-1138 or cpietras@idoi.IN.gov